

Message Text

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PAGE 01 STATE 079902
ORIGIN STR-07

INFO OCT-01 EA-10 IO-13 ISO-00 STRE-00 EB-08 AGRE-00
CEA-01 CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10
INT-05 L-03 LAB-04 NSAE-00 PA-01 CTME-00 AID-05
SS-15 ITC-01 TRSE-00 SP-02 SOE-02 OMB-01 DOE-15
NSCE-00 SSO-00 USIE-00 INRE-00 /108 R

DRAFTED BY STR:WEBARREDA:BJB
APPROVED BY STR:RSSTRAUSS
STR:AWWOLFF
STR:WBKELLY
STATE:WBARRACLOUGH
-----017242 290110Z /64
O 290046Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO IMMEDIATE
INFO USMISSION GENEVA IMMEDIATE

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USMTN

E.O. 11652: N/A

TAGS: ETRD, JA

SUBJECT: LETTER FROM AMBASSADOR ROBERT STRAUSS TO MINISTER
USHIBA

FOLLOWING IS A LETTER FROM AMBASSADOR ROBERT S. STRAUSS
TO MINISTER USHIBA. PLEASE PASS FOLLOWING TEXT.

BEGIN TEXT:

DEAR MR. MINISTER:
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PAGE 02 STATE 079902

THANK YOU FOR YOUR LETTER OF MARCH 20 CONCERNING OUR TARIFF
NEGOTIATIONS. THE CRITICISMS MADE BY THE U.S. DELEGATION,
TO WHICH YOU REFERRED, DO REFLECT DISAPPOINTMENT OVER THE
AMOUNT OF LIBERALIZATION INCLUDED IN JAPAN'S INITIAL
OFFER. I UNDERSTAND, HOWEVER, THAT THE OFFER WAS PRE-
PARED PRIOR TO OUR JANUARY 13 AGREEMENT ON THIS ISSUE.

RATHER THAN DWELLING ON THOSE FIRST REACTIONS, WE SHOULD
TURN OUR ATTENTION TO HOW WE CAN MAKE PROGRESS IN OUR
BILATERAL NEGOTIATIONS. I BELIEVE THE BEST WAY TO MOVE

OUR NEGOTIATIONS FORWARD IS TO BUILD ON THE NEW BASIS FOR
MEASURING RECIPROCITY, WHICH WE DEVELOPED IN THE JANUARY
13 JOINT STATEMENT. OUR AGREEMENT ON THE CONCEPTS OF
BASIC EQUITY, EQUIVALENT COMPETITIVE OPPORTUNITY, PARITY
IN OPENNESS OF MARKETS, AND COMPARABLE AVERAGE LEVELS OF
BOUND RATES, WAS A REAL STEP FORWARD AND GOT US OFF THE
STERILE BASE-RATE, BASE-RATE DEBATE.

OUR DELEGATIONS NOW SHOULD MOVE FORWARD TO THE NEXT STAGE:
EXAMINING EACH OTHERS OFFERS BY PRODUCT CATEGORIES TO SEE
WHETHER THEY MEET EACH COUNTRY'S OBJECTIVES. HAVING
COMPLETED OUR OWN INTERNAL REVIEW OF JAPAN'S OFFER, WE
PREPARED THE LIST OF REQUESTED IMPROVEMENTS GIVEN TO
YOUR DELEGATION ON MARCH 22. IT SEEMS TO ME THAT THE MOST
FRUITFUL PROCEDURE WOULD BE FOR OUR TWO DELEGATIONS TO
DISCUSS THOSE REQUESTS AND TO HEAR THE VIEWS OF YOUR
DELEGATION ON THE U.S. OFFER, BY CATEGORIES. IT WOULD

BE MOST BENEFICIAL IF SUCH A DISCUSSION WERE HELD AS SOON
AS POSSIBLE PRIOR TO OUR APRIL 10 MEETING SO THAT WE
COULD REVIEW THE RESULTS.
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PAGE 03 STATE 079902

I, TOO, LOOK FORWARD TO MEETING WITH YOU IN GENEVA.

SINCERELY YOURS,

ROBERT S. STRAUSS

END TEXT. COOPER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AMBASSADORS, DIPLOMATIC COMMUNICATIONS, TRADE AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 29 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE079902
Document Source: CORE
Document Unique ID: 00
Drafter: WEBARREDA:BJB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780135-0565
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780313/aaaaaknq.tel
Line Count: 102
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9e735ebb-c288-dd11-92da-001cc4696bcc
Office: ORIGIN STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 03 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3168645
Secure: OPEN
Status: NATIVE
Subject: LETTER FROM AMBASSADOR ROBERT STRAUSS TO MINISTER USHIBA FOLLOWING IS A LETTER FROM AMBASSADOR ROBERT S. ST
TAGS: ETRD, JA, US, (STRAUSS, ROBERT)
To: TOKYO MTN
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/9e735ebb-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014